



To Whom It May Concern:

Ice Realm Carlsbad is very excited to become a vendor for your school. We cannot wait to provide our services to your students and are thrilled to introduce new athletes to the sports of ice skating and ice hockey.

I would like to take the time to explain how our program works with charter schools, and hopefully this will answer any questions that you may have. We offer a variety of instructional programs for athletes of all abilities and skill-levels for both figure skating and ice hockey.

Students interested in figure skating with limited to no experience should enroll in the Beginning Figure Skating class. The class has six levels (Basic 1-6 of the US Figure Skating Association's Learn to Skate USA Program, the same curriculum that is taught in our Skate Academy). A complete list of the skills taught in each level of the class can be found on our website, www.icerealmcarlsbad.com

Students may enroll in anywhere from 30 minutes to two hours of weekly instruction. (We recommend that skaters start out with 30 minutes or an hour and add as his or her skill level grows). No equipment is required for the beginning figure skating classes; however, gloves are strongly recommended. Rental skates will be provided during the class.

If a student already has ice skating experience, it is recommended that he or she contact Figure Skating Director, Wendy Smith, so that she can evaluate the skater and place him or her in the appropriate class. Wendy can be contacted at (760) 893-8219 Ext. 203 or wendy@icerealm.com

In addition to the monthly fees for the Beginning Figure Skating classes, students must pay an annual membership fee to Learn to Skate USA. This fee is approximately \$16.00 and includes sports accident insurance. Students will receive membership in the organization that is endorsed by US Figure Skating, USA Hockey, and US Speed Skating, a welcome packet that includes a subscription to Learn to Skate USA The Magazine, and the ability to participate in lessons, competitions, and performances sanctioned by Learn to Skate USA.

Learn to Skate USA membership must be completed at www.learntoskateusa.com Skaters must show proof of their registration by their second class.



Students interested in ice hockey with limited or no ice skating experience should enroll in the Beginning Hockey class. The class has four levels (Hockey 1-4 of the US Figure Skating Association's Learn to Skate USA program, the same curriculum that is taught in our Skate Academy program). Rental skates will be provided during the class. Skaters are required to have a hockey helmet. Gloves are also highly recommended for this class.

In addition to the monthly fees for the beginning Hockey class, students must pay an annual membership to USA Hockey. The cost of the membership varies based on both the skater's age and location. Students will receive membership in the organization that sends Team USA to Olympic and Paralympics Winter Games as well as world Championships at all levels for both men and women, a subscription to USA Hockey Magazine, and a world-class insurance coverage. USA Hockey membership must be completed at www.usahockeyregistration.com. Skaters must show proof of registration by their second class.

Students enrolled in both the Figure Skating and Beginning Hockey classes will receive free public skating as long as they are enrolled in classes. Students may use this additional ice time to practice the skills being taught in class.

We are excited to enter this partnership with your school and look forward to providing your students with the highest quality of ice sports instruction available. I have attached to this letter a few items:

- A list of fees for each program.
- And a sample purchase order to assist you with completing your first PO.

I hope that this letter has answered any questions that you might have regarding our programs. Please feel free to contact me if there is anything that I have left unanswered at wendy@icerealm.com

Sincerely,
Wendy Smith
Skate Academy Director
(760) 893-8219 Ext. 203
icerealmcarlsbad.com



Beginning Figure Skating Classes

30-minute lesson per week	\$105.00
60-minute lesson per week	\$150.00
90-minute lesson per week	\$195.00

Beginning Hockey Classes

30-minute lesson per week	\$105.00
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Example PO

Purchase Order No. XXXXXXXXXX Purchase Order Date: Date submitted Teacher: Your teacher		Bill to: Your School	
Vendor: Ice Realm Carlsbad 2283 Cosmos Court, Carlsbad, CA 92011 (760) 893-8219 boxofficecarlsbad@icerealm.com		Ship to: Student % Your ES	
Instructor: Ice Realm Carlsbad	Item description: Please list the total classes being taken and the day and the time of the classes). Example: 2 classes - -Basic 1 on Tuesday at 5:00pm -Basic 1 on Thursday at 5:00pm.	Subject: Phys Ed	Month: Please list the date range of classes). Example: March 1-31
		Value: (See website for pricing of classes). Example: \$105.00	
Student: Student's Name		Subtotal: \$105.00 Tax: \$0.00 Order Total: \$105.00	