MINUTES OF THE MEETING OF THE UPPER MOHAWK VALLEY MEMORIAL AUDITORIUM AUTHORITY HELD ON January 14, 2020 AT 4:00PM

Members Present: Carl Annese, Harold Stalker, Vin Karl, Gregory Gaeta, Mike Parson, Mark Mojave, Shawn Weiman

Also Present: Rob Esche, Mike Potrzeba, Rick Redmond

Excused: Joanne Gerace

Authority Business:

Carl calls the meeting to order at 4:02 PM

The minutes of the November 13, 2019 meeting were reviewed. Vin Karl made a motion to accept the minutes. Shawn Weiman seconded. All were in favor.

The following vouchers were distributed for approval:

Mike Potrzeba recommended Dermody, Burke & Brown as future auditor. He will research rates.

3 quotes were requested (Scalzo, IOA, Adk Insurance), 2 were received (Scalzo, IOA). Insurance committee recommends remaining with Scalzo for 2020. Mike Potrzeba uploaded insurance policy quotes on the Authority's drive. Mike Parsons made a motion to accept the committee's recommendation. Harold Stalker seconded. All were in favor.

Mike Potrzeba briefed the Authority on upcoming events at the Adirondack Bank Center.

- ESports Event 2/7/2020
- Globetrotters 2/20/2020
- Brewtica Event 4/4/2020
- Wine & Chocolate Event 4/25/2020
- College Graduations (MVCC/UC) 5/2020
- Toby Keith Concert 6/4/2020
- High School Graduations (Whitesboro/Proctor) 6/2020

Rob made the board aware of the Auditorium Drive traffic change being made by the NYS DOT. The board had an open discussion on the issue. Rob recommends Paul Romano, Carl Annese and himself meet with previous traffic study company at a separate time to discuss this issue in order to make a recommendation to the board.

Carl made the board aware of the impact NEXUS is having on himself and Rob. Carl is making a recommendation on hiring Bob Bulman full-time as a consultant to assist with Nexus and other tasks related to the Auditorium Authority. A copy of Bob Bulman's consultation proposal was

provided for review. Mark Mojave made a motion to enter into this agreement with Bob Bulman for the period of 1/1/2020 - 12/31/2020. Vin Karl seconded. All were in favor.

Shawn made a motion to go into executive session at 4:56 PM, seconded by Paul Romano. All were in favor.

Vin Karl made a motion to come out of executive session at 5:58 PM, seconded by Paul Romano. All were in favor.

Mike and Rick informed the board of the LED lighting upgrade proposal received on 12/30/2019 from Right Light Energy Services, LLC. This proposal is to upgrade all existing non-LED light fixtures in the existing Auditorium to LED fixtures. A written proposal was provided that outlines our current lighting energy usage and cost associated, projected lighting energy usage and cost associated, a listing of fixtures being installed (684 total), and the financing available that Right Light Energy Services, LLC recommended. Paul Romano made a motion to approve this proposal and apply for funding. Vin Karl seconded. All were in favor.

Carl discussed the next board meeting is scheduled for Wednesday February 12, 2020 at 4:30 PM.

A motion to adjourn the meeting was made by Vin Karl at 6:15 PM, seconded by Harold Stalker, all in favor.