



UNIFORM MANUFACTURING ANNOUNCEMENT 2022 IHAAZ SEASON

December 1, 2021

True Threds, LLC (Long Beach, California) is excited to once again partner with the IHAAZ league and offer its products and services to all participating teams and programs for the upcoming 2022 season and beyond. With its manufacturing done in-house and raw materials sourced locally from the Los Angeles area, True Threds is uniquely able to cater to the demanding turn-around times and low order quantities that are unique to youth travel hockey programs.

IHAAZ teams can feel confident that by working directly with the jersey manufacturer they are going to receive the highest quality product and service at industry leading prices. True Threds believes the IHAAZ league is an integral part to the continued growth of inline hockey not just in Arizona but around the country. To help support the families which make up IHAAZ, its members can enjoy exclusive pricing approximately 30% less than industry standard for custom sublimated uniforms.

Pricing and Turnaround Times

While product pricing is similar as prior years, due to the increasing costs of everything from raw materials and labor to basic utilities and shipping, some services True Threds previously offered at no-charge will now come with a small fee. One of those costs that used to be absorbed was the design process. An extensive amount of labor and skill is required to be able to provide the unique and beautiful designs that has become a hallmark of True Threds sublimated uniforms. To cover these costs, teams and programs with less than 25 players will have a <u>one-time +\$5.00 per item</u> charge added to their first order. After the first team order, every subsequent order using that design will be charged the standard league rate (below) regardless of order size.

The other service that was previously offered at no-charge was for rush production orders. While True Threds sympathizes that unexpected events occur at the last minute and some uniforms are needed with only a few days notice, this service can no longer be provided for free. True Threds will still offer the ability to produce product in as quick as 3 days, however, moving forward this service will be associated with a rush production fee. This fee will vary depending how quick an order is needed in hand, as detailed in the table below:

Product	No Rush	Rush	Rush
	14+ business days	7-13 business days	3-6 business days*
Inline Jerseys w/ Premium Fabric	\$40	\$50	\$80
Inline Pants & Goalie Shells	\$50	\$70	\$100
* Production guaranteed only if approved by True Threds			

All-Star Game Sponsorship

To show its appreciation and gratitude for your trust in choosing them as your uniform provider, True Threds is happy to give back and donate its time and products once again to designing and producing all the IHAAZ All-Star Game jerseys completely free of charge (an approximate \$3,500 value).

Ordering, Shipping and Payment Information

Below is some information and guidelines to answer any questions on processes/policies and to help alleviate some minor issues experienced last year.

Ordering

- For new designs, please allow sufficient time for the design process. That can take anywhere from a few
 days to a few weeks, depending on the complexity of the design, number of revisions, and availability of
 the designer.
- Order Form: All orders, regardless of size, must be placed in the excel sheet "True Threds Order Form-Hockey.xlsx". Orders sent via text, phone call or in email paragraph format will no longer be accepted.
- Order must include the **Shipping Address** you want the order delivered to and **Date Needed in Hand** in the appropriate section of the order form. It is advised that the date needed in hand <u>not be</u> the date you start playing or plan to leave for an out-of-town tournament.
- Email orders to: nick@truethreds.com. Please allow up to 24 hours for order confirmation.

Shipping

- Unless necessary for rush orders or otherwise requested, all orders will ship UPS GROUND originating from Baldwin Park, California 91706. Estimated ground shipping to most parts of Arizona is 2-4 days.
- Production times for standard and rush orders <u>does not</u> include days in transit. Please place your orders accordingly to account for the various shipping times for Ground, 2Day Air and Overnight Air.
- Customer is responsible for all shipping costs and fees. Please request if you want signature delivery or shipping insurance to mitigate any potential delays or issues with your shipment. In the event of a shipping delay or issue, True Threds will do its best to work with you and the courier to fix any issues, but True Threds is not financially responsible for any orders after they have been released to the shipping courier.

Payment

- At least 50% deposit is required for all orders to go into production. Production time (standard and rush) begins once payment is made. Order must be paid in full prior to order being released to shipping.
- The following methods of payment are accepted with corresponding processing fees:

0% fee	3.5% fee of total order value	
Digital Check/Bank Account Transfer via	Credit Card (all) via Quickbooks	
Quickbooks Secure Payment Portal	Secure Payment Portal	
Venmo / Chase Quickpay / Zelle	Paypal	
(payment information available upon request)		

Team Apparel & Promo Items

True Threds manufactures all types of custom athletic apparel and promotional products for hundreds of companies utilizing the highly custom print capabilities allowed by large format dye-sublimation. For this upcoming season, True Threds is excited to announce it will create an IHAAZ team store showcasing various products available exclusively for the IHAAZ teams at discounted pricing. These products can be custom designed and produced for each team and include, but are not limited to:

- Activewear: leggings/yoga and lounge pants, base layer & workout apparel, swimwear, compression garments
- Lifestyle: hoodies, golf polos, tanks, tees, shorts, undergarments, arm-sleeves, long sleeve shirts
- Promo Accessories: bench/beach/golf towels, canvas art prints (large and small), garment bags

- And a lot more

True Threds will extend IHAAZ discounts for non-hockey orders for IHAAZ members, including office and corporate apparel and items. Feel free to contact True Threds directly if you or your company is in need of any items outside hockey uniforms.

I would like to personally thank you for your patronage and wish you continued health and success.

Best,

Nick Dowling, Owner

